IGNITE PURPOSE

ABOUT US
At Apprentice Learning, experience ignites purpose

Apprentice Learning (AL) provides real world work experiences for eighth grade students. We leverage career exploration to teach skills and nurture dreams for young people. Our vision is to be the launch point for a pipeline of career supports and partnerships that activate early pathways for youth to pursue satisfying jobs and careers. We are a small organization with a proven career program for middle school students and are seeking supporters who can invest in and champion our organizational growth so that we can provide more youth with early career development opportunities. We aim to have a greater impact on the futures of underserved youth by preparing them for success in the workplace, beginning with early engagement and aligning with partners who are committed to following youth through high school and beyond.

GOALS

- Narrow the opportunity gap for Boston middle school students by teaching career skills and building awareness of potential career pathways.
- Provide real-world opportunities in professional settings that allow students to practice work skills that underpin academic and career success.
- Prepare students to successfully obtain work experiences that advance their skills and interests early in their high school years so they can link academic achievement to career success.
- Engage the business community in preparing students for success in the workplace.
THE YEAR IN NUMBERS

2019

- 235* Unique Students Served
- 161 Workplace Explorations
- 104 Apprenticeships
- 43 Summer Jobs
- 23 City Summer Internships
- 22 Enrichment Programs

*20% of students participate in 2 or more program components

2019 STATISTICS

- Latino 39%
- Black 32%
- Multi-Race 17%
- Asian 2%
- White 10%

2019 ETHNIC BACKGROUNDS

2019 NEIGHBORHOODS SERVED

- 27.9% Roxbury
- 14.8% JP
- 15.3% Roslindale
- 6.6% Mattapan
- 6% Allston/Brighton
- 4.4% Hyde Park
- 1.6% West Roxbury
- 4.8% South End / South Boston / East Boston

2020 STATISTICS

- 2020 NEIGHBORHOODS SERVED

- 20.2% Dorchester
OUR PROGRAMS

WORKPLACE EXPLORATIONS
One-day workplace visits introduce seventh graders to our program with insights into local careers, as well as opportunities to meet and learn alongside engaging adults in a professional setting.

APPRENTICESHIPS
Eighth graders become apprentices in a variety of businesses, working alongside adult mentors. They spend six sessions preparing for six weekly experiences in the workplace where they perform actual work, build skills, and learn about potential career paths.

LAUNCH
Upon completion of an apprenticeship, AL staff connects apprentices to our network of program partners and helps them apply for paid jobs, enrichment programs, and internships. In FY19, over 45% of apprentices landed summer jobs!

CITY SUMMER INTERNSHIP
Rising ninth grade girls participate in a paid summer internship program offering a deeper dive into careers, focusing on women-owned businesses and fields where women are underrepresented.
## PARTNERS

### PARTICIPATING WORKSITE PARTNERS

#### BACK BAY
- Boston Ballet
- Ellis Memorial
- Federal Home Loan Bank
- PolkaDog Bakery South End

#### BRIGHTON
- Allston Brighton APAC
- AWOL Clothing
- Clearflour Bakery
- Cradles to Crayons
- Mass Apparel
- New Balance
- Union Square Donuts
- Vivant Vintage
- Wai Kru
- Warrior Ice Arena
- West End House
- Yal Day New

#### DORCHESTER
- Boston Society of Architects
- Emera Energy
- First Republic Bank
- General Assembly
- Hollister Staffing/Institute
- Oxford Properties
- State Street Financial
- Trinity Financial
- Commonwealth Kitchen

#### JAMAICA PLAIN
- Boing! Toy Shop
- Boston Teachers Union School
- City Feed & Supply
- Community Servings
- Fancy Schmancy
- Ferris Wheels Bike Shop
- Fresh Hair
- Horizons for Homeless Children
- JP Comics
- JP Fruit Store
- Mike's Fitness
- New Leaf Flores
- Northstar Asset Management
- Polkadog Bakery Jamaica Plain
- Station 8 Salon

#### ROSINDALE/ROXBURY
- Patch Realty
- Pet Cabaret
- The Thrift Shop of Boston
- Tony's Market
- BlueHub Capital
- Boston Neighborhood Network
- Clubhouse Network
- Gallery EyeCare
- Learn 2 Teach 2 Learn
- Roxbury Innovation Center
- Suffolk Construction
- The Kroc Center
- The Makery

#### SOUTH BOSTON
- Foley Hoag
- Vertex
- MBTA

#### CAMBRIDGE
- Shire Pharmaceuticals
- Symantec

#### BROOKLINE
- Brookline Booksmith
- Healthworks
- Otto's Pizzeria
## FY19 & FY18 (6/30-7/1)

### FINANCIALS

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<thead>
<tr>
<th></th>
<th>FY19</th>
<th>FY18</th>
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<tbody>
<tr>
<td><strong>LIABILITIES AND NET ASSETS</strong></td>
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<tr>
<td>Total Net Assets</td>
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<td><strong>STATEMENT OF ACTIVITIES</strong></td>
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<tr>
<td>Total Support and Revenue</td>
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<td><strong>Expenses</strong></td>
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<td>Program Services</td>
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<td>General &amp; Administration</td>
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<td>Fundraising</td>
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<td>$379,270</td>
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<td><strong>Net Assets - Beginning of Year</strong></td>
<td>$250,136</td>
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<tr>
<td><strong>Net Assets - End of Year</strong></td>
<td>$338,205</td>
<td>$281,436</td>
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SCHOOL PARTNERS
1. Boston Teachers Union School
2. Mission Hill School
3. Jackson/Mann School
4. Gardner Pilot Academy
5. Rafael Hernandez School
6. Dearborn STEM Academy

OUR TEAM

STAFF
Helen Russell, Executive Director
Letta Neely, Program Director
Hannah Wilson, Director of External Affairs
Sophie Samdperil, Program Manager

BOARD OF DIRECTORS
Justin McLean, Board Chair
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