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2019

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# ANNUAL REPORT

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**Apprentice Learning**  
Ignite Purpose



# IGNITE PURPOSE

## ABOUT US

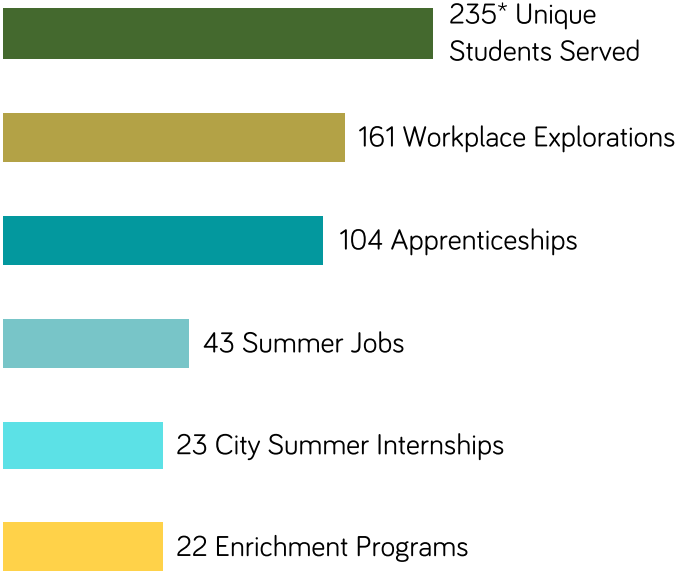
### **At Apprentice Learning, experience ignites purpose**

Apprentice Learning (AL) provides real world work experiences for eighth grade students. We leverage career exploration to teach skills and nurture dreams for young people. Our vision is to be the launch point for a pipeline of career supports and partnerships that activate early pathways for youth to pursue satisfying jobs and careers. We are a small organization with a proven career program for middle school students and are seeking supporters who can invest in and champion our organizational growth so that we can provide more youth with early career development opportunities. We aim to have a greater impact on the futures of underserved youth by preparing them for success in the workplace, beginning with early engagement and aligning with partners who are committed to following youth through high school and beyond.

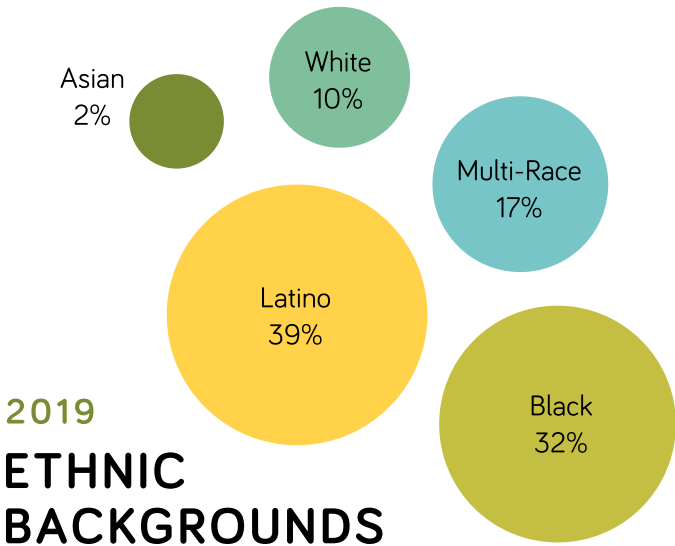
## GOALS

- Narrow the opportunity gap for Boston middle school students by teaching career skills and building awareness of potential career pathways
- Provide real-world opportunities in professional settings that allow students to practice work skills that underpin academic and career success.
- Prepare students to successfully obtain work experiences that advance their skills and interests early in their high school years so they can link academic achievement to career success.
- Engage the business community in preparing students for success in the workplace.

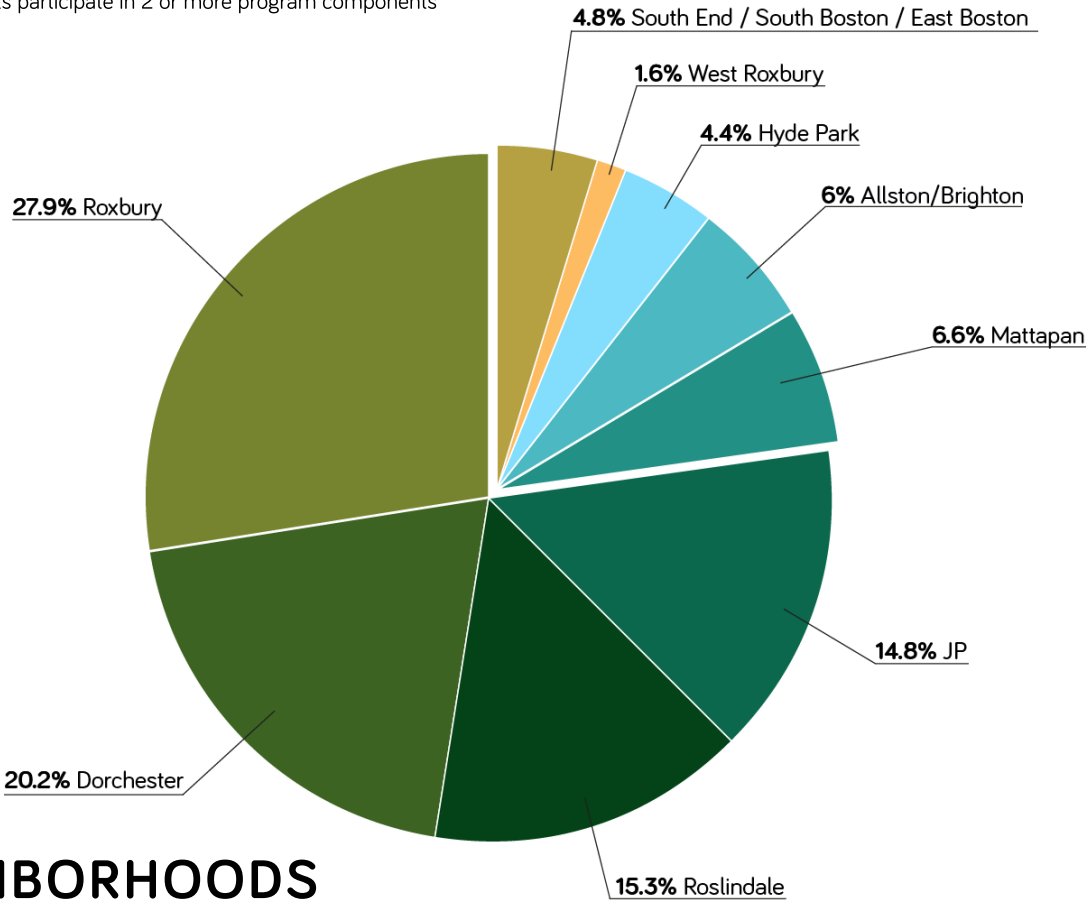
# THE YEAR IN NUMBERS



\*20% of students participate in 2 or more program components



2019  
ETHNIC  
BACKGROUNDS



2019  
NEIGHBORHOODS  
SERVED



# OUR PROGRAMS



## WORKPLACE EXPLORATIONS

One-day workplace visits introduce seventh graders to our program with insights into local careers, as well as opportunities to meet and learn alongside engaging adults in a professional setting.



## APPRENTICESHIPS

Eighth graders become apprentices in a variety of businesses, working alongside adult mentors. They spend six sessions preparing for six weekly experiences in the workplace where they perform actual work, build skills, and learn about potential career paths.



## LAUNCH

Upon completion of an apprenticeship, AL staff connects apprentices to our network of program partners and helps them apply for paid jobs, enrichment programs, and internships. In FY19, over 45% of apprentices landed summer jobs!



## CITY SUMMER INTERNSHIP

Rising ninth grade girls participate in a paid summer internship program offering a deeper dive into careers, focusing on women-owned businesses and fields where women are underrepresented.

# PARTNERS

## PARTICIPATING WORKSITE PARTNERS

### BACK BAY

Boston Ballet  
Ellis Memorial  
Federal Home Loan Bank  
PolkaDog Bakery South End

### BRIGHTON

Allston Brighton APAC  
AWOL Clothing  
Clearflour Bakery  
Cradles to Crayons  
Mass Apparel  
New Balance  
Union Square Donuts  
Vivant Vintage  
Wai Kru  
Warrior Ice Arena  
West End House  
Yal Day New

### BROOKLINE

Brookline Booksmith  
Healthworks  
Otto's Pizzeria

### CAMBRIDGE

Shire Pharmaceuticals  
Symantec

### DORCHESTER

Boston Society of Architects  
Emera Energy  
First Republic Bank  
General Assembly  
Hollister Staffing/Institute  
Oxford Properties  
State Street Financial  
Trinity Financial  
Commonwealth Kitchen

### JAMAICA PLAIN

Boing! Toy Shop  
Boston Teachers Union School  
City Feed & Supply  
Community Servings  
Fancy Schmancy  
Ferris Wheels Bike Shop  
Fresh Hair  
Horizons for Homeless Children  
JP Comics  
JP Fruit Store  
Mike's Fitness  
New Leaf Flores  
Northstar Asset Management  
Polkadog Bakery Jamaica Plain  
Station 8 Salon

### ROSINDALE/ROXBURY

Patch Realty  
Pet Cabaret  
The Thrift Shop of Boston  
Tony's Market  
BlueHub Capital  
Boston Neighborhood Network  
Clubhouse Network  
Gallery EyeCare  
Learn 2 Teach 2 Learn  
Roxbury Innovation Center  
Suffolk Construction  
The Kroc Center  
The Makery

### SOUTH BOSTON

Foley Hoag  
Vertex  
MBTA



# FY19 & FY18 (6/30-7/1)

## FINANCIALS

### LIABILITIES AND NET ASSETS

#### Total Net Assets

**FY19**

\$364,297

**FY18**

\$299,503

### STATEMENT OF ACTIVITIES

#### Total Support and Revenue

\$467,039

\$342,052

#### Expenses

Program Services

\$323,172

\$273,549

General & Administration

\$24,106

\$22,391

Fundraising

\$31,992

\$34,838

#### Total Expenses

\$379,270

\$330,778

Net Assets - Beginning of Year

\$250,436

\$270,162

Net Assets - End of Year

\$338,205

\$281,436



# SCHOOL PARTNERS

1. Boston Teachers Union School
2. Mission Hill School
3. Jackson/Mann School
4. Gardner Pilot Academy
5. Rafael Hernandez School
6. Dearborn STEM Academy

## OUR TEAM

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### STAFF

Helen Russell, Executive Director  
Letta Neely, Program Director  
Hannah Wilson, Director of External Affairs  
Sophie Samdperil, Program Manager

### BOARD OF DIRECTORS

Justin McLean, Board Chair  
Mercedes Tompkins, Treasurer  
Cinqué Dunham-Carson  
Brenda Kirouac  
Chris Schultz  
Elizabeth Walczak  
Helen Russell, Executive Director  
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